

Meet RISMedia's 2019 Real Estate NEWSMAKERS

In recognition of those real estate professionals making headlines for their newsworthy contributions to the housing industry and the communities and consumers they serve, RISMedia launched the Real Estate Newsmaker Awards earlier this year. We kicked off these new industry-wide honors with the induction of our inaugural Newsmakers Hall of Fame at RISMedia's First Annual Real Estate Newsmaker Awards Reception & Dinner in Washington, D.C., this past May.

This summer, we put out the call to our readers to nominate (see pg. 69) a Real Estate Newsmaker from their corner of the world—someone who was making news in their own way, big or small.

In this special spotlight section, we bring you RISMedia's 2019 class of Real Estate Newsmakers, a collection of more than 230 of the industry's influencers, inspirations, innovators and icons, nominated by you

and by the editors at RISMedia. In the pages ahead, you'll read a little bit about their story and find out just why their news is worth sharing.

As RISMedia President and CEO John Featherston says, "RISMedia's Real Estate Newsmaker Awards honor the industry's real newsmakers—the people who are positively affecting our industry and the millions of consumers we serve."

You'll find the complete list of RISMedia's 2019 Real Estate Newsmakers, along with their extended profiles, online at rismedia.com/2019-newsmakers. And on page 74, you can read more about our upcoming 2nd Annual Real Estate Newsmaker Awards Reception & Dinner taking place this May, and see highlights from last year's event, including our inaugural Hall of Fame inductees. We'll be announcing the members of our 2019 Newsmakers Hall of Fame early next year.

To all our 2019 Real Estate Newsmakers, congratulations, but more importantly, thank you for your efforts toward advancing the real estate industry and all those it impacts. —*Maria Patterson*


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LARINA MCCLAIN, managing partner, **McClain Group of Madison & Co. Properties**, began her real estate career on the commercial side, but eventually transitioned to residential. There, she helped build her team to top producer status through hard work and a love for helping people in their journey to find a home.



A second-generation real estate pro, **DAVID MCINTYRE**, COO and broker/owner of **Arizona Best Real Estate**, manages six branch offices, is a real estate educator and has been listed in the top 25 residential real estate brokerages for 15 years by *The Business Journal*.



SCOTT MACDONALD, broker/owner and president of **RE/MAX Gateway**, specializing in residential real estate and headquartered in Chantilly, Va., joined the RE/MAX network in 2001 and has grown the firm to five offices in the Northern Virginia and D.C. Metro real estate market.



As the CEO of **ReferralExchange**, **SCOTT OLSEN** has led the firm's expansion and growth. He has also overseen and nurtured key strategic partnerships. Under his leadership, ReferralExchange has experienced exponential growth, achieving over 215,000 agent-to-consumer matches in 2017.



ServiceMaster Global Holdings, Inc. announced the promotion of **BRIAN TURCOTTE** to CFO of **American Home Shield (AHS)** in July. Turcotte was instrumental in AHS parent company Frontdoor's spin-off from ServiceMaster, which was completed in October when it appeared as an independent on the NASDAQ.

TAMI HALTON PARDEE is founder/CEO of California's **Halton Pardee + Partners**, ranked the 2018 No. 1 sales team in L.A., No. 1 in California, and No. 3 in the U.S. in transactions by *The Wall Street Journal*, and one of the "Top 100 Women-Owned Businesses."



ASHLEY RICHARDSON, a REALTOR® with **Long & Foster Real Estate**, shares expertise on television and in publications. She is a lifetime member of Long & Foster's Gold Team Master's Club, and was awarded 2018 REALTOR® of the Year by the Greater Baltimore Board of REALTORS®.

The 45-member **JIM ALLEN GROUP** of **Coldwell Banker Howard Perry and Walston** serves North Carolina's Triangle region. *The Wall Street Journal* ranked the team No. 20 in volume in 2018, and in 2017, they were the No. 1 Coldwell Banker team in North America.

To see the complete class of 2019 Newsmakers, visit rismedia.com/2019-newsmakers. Check back for ongoing updates to this list.

“Never settle for the status quo. I want to be better than I was yesterday; therefore, I make a concerted effort never to get too comfortable.”

- CREIG NORTHROP
President/CEO, Northrop Realty,
A Long & Foster Company